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117 Putnam Drive ♦ Eatonton, GA 31024 ♦ Tel: 706-485-1884  
[www.putnamdevelopmentauthority.com](http://www.putnamdevelopmentauthority.com)

## **Agenda**

**Monday, October 9, 2017 ♦ 9:00 AM**

*Putnam County Administration Building – Room 204*

### **Opening**

1. Call to Order

### **Minutes**

2. Approval of Minutes
  - a. September 18, 2017 Regular Meeting
  - b. September 18, 2017 Executive Session
  - c. September 29, 2017 Called Meeting
  - d. September 29, 2017 Executive Session

### **Financials**

3. Approval of Financials - September 2017

### **Regular Business**

4. Discuss 2018 Georgia Trend article/ad
5. Discuss Rural Prosperity Summit
6. RETP Update

### **Executive Session**

7. Motion to enter Executive Session as allowed by O.C.G.A. 50-14-4, if necessary, for Personnel, Litigation or Real Estate
8. Motion to reopen meeting and Execute Affidavit concerning the subject matter of the closed portion of the meeting
9. Action, if any, resulting from the Executive Session

### **Other Business**

### **Reports**

10. Economic Development Director Report - October 2017

### **Closing**

11. Adjournment

**Backup material for agenda item:**

2. Approval of Minutes
  - a. September 18, 2017 Regular Meeting
  - b. September 18, 2017 Executive Session
  - c. September 29, 2017 Called Meeting
  - d. September 29, 2017 Executive Session



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## Minutes

**Monday, September 18, 2017 ♦ 9:00 AM**

*Putnam County Administration Building – Room 204*

The Putnam Development Authority met on Monday, September 18, 2017 at approximately 9:00 AM in the Putnam County Administration Building, 117 Putnam Drive, Room 204, Eatonton, Georgia

### *PRESENT*

Chairman Lynward Lindsey  
Member Joshua Daniel  
Member Bill Sharp  
Member Eugene Smith  
Member Ed Waggoner

### *OTHERS PRESENT*

Attorney Kevin Brown (via telephone)  
Economic Development Director Terry Schwindler  
County Clerk Lynn Butterworth

### **Opening**

1. Call to Order

Chairman Lindsey called the meeting to order at approximately 11:00 a.m. (Copy of agenda made a part of the minutes.)

### **Minutes**

2. Approval of Financials - August 2017

**Motion made by Member Daniel, seconded by Member Smith, to approve the August 2017 Financials. Motion carried with Members Daniel, Sharp, Smith, and Waggoner voting yes.** (Copy of financials made a part of the minutes.)

### **Financials**

3. Approval of Financials - August 2017

**Motion made by Member Daniel, seconded by Member Smith, to approve the August 2017 Financials. Motion carried with Members Daniel, Sharp, Smith, and Waggoner voting yes.** (Copy of financials made a part of the minutes.)

**Regular Business**

4. Discuss sewer study proposal and vote to accept

**Motion made by Member Smith, seconded by Member Waggoner, to accept the sewer study proposal by Carter & Sloope. Motion carried with Members Daniel, Smith, and Waggoner voting yes and Member Sharp abstaining. (Copy of proposal made a part of the minutes.)**

5. Discuss Haband/Bluestem bond termination

Haband/Bluestem has completed their obligation with the bond and are ready to close. **Motion made by Member Sharp, seconded by Member Daniel, to ratify documents signed by Chairman Lindsey. Motion carried with Members Daniel, Sharp, Smith, and Waggoner voting yes. (Copy of documents made a part of the minutes.)**

6. Update remaining budget

EDD Schwindler provided an up-to-date 2017 budget with a current remaining balance of \$30,383.91 and a project list of \$17,565.50. This would bring the final remaining balance to \$12,818.41. **Motion made by Member Smith, seconded by Member Waggoner, to approve expenses of \$2,000.00 for Pittcon Conference. Motion carried with Members Daniel, Sharp, Smith, and Waggoner voting yes.**

7. Rock Eagle Technology Park Update

EDD Schwindler confirmed that Georgia Fall Line Properties paid the Pittcon Conference booth charges at \$2,600.00. No action needed or taken.

**Executive Session**

8. Motion to Enter Executive Session as Allowed by O.C.G.A. 50-14-4, if Necessary, for Personnel, Litigation or Real Estate

**Motion made by Member Smith, seconded by Member Daniel, to enter Executive Session as allowed by O.C.G.A. 50-14-4 for real estate purposes. Motion carried with Members Daniel, Sharp, Smith, and Waggoner voting yes.**

Meeting closed at approximately 11:19 a.m.

9. Motion to Reopen Meeting and Execute Affidavit Concerning the Subject Matter of the Closed Portion of the Meeting

**Motion made by Member Sharp, seconded by Member Smith, to reopen the meeting and execute the affidavit concerning the subject matter of the closed portion of the meeting. Motion carried with Members Daniel, Sharp, Smith, and Waggoner voting yes. (Copy of affidavit made a part of the minutes.)**

Meeting reopened at approximately 11:41 a.m.

10. Action, if any, Resulting from the Executive Session

**Motion made by Member Smith, seconded by Member Sharp, to approve matter #1 as discussed in executive session as related to a real estate agreement. Motion carried with Members Daniel, Sharp, Smith, and Waggoner voting yes.**

**Motion made by Member Sharp, seconded by Member Waggoner, to approve matter #2 as discussed in executive session as related to sewer easements on PDA properties. Motion carried with Members Daniel, Sharp, Smith, and Waggoner voting yes.**

**Motion made by Member Daniel, seconded by Member Smith, to approve matter #3 as discussed in executive session regarding sending a letter to the Mayor for 1.13 acre property. Motion carried with Members Daniel, Sharp, Smith, and Waggoner voting yes.**

**Other Business**

None

**Reports**

11. Economic Development Director Report - August 2017

EDD Schwindler reported the following: (copy of report made a part of the minutes)

- Project Status - 11 projects added
- Projects by Industry - 2 manufacturing, 7 commercial/retail, 2 healthcare
- Project Source - 5 local referral, 4 direct, 1 existing industry, 1 state
- Company Located - Cosmo Cabinets
- Company Update - Interfor
- Company Update - Legacy Housing
- Company Update - Tytan
- Business & Industry Contacts - 25 this month, 182 YTD
- Social Media
- Events attended and upcoming events

**Closing**

12. Adjournment

**Motion made by Member Sharp, seconded by Member Waggoner, to adjourn the meeting. Motion carried with Members Daniel, Sharp, Smith, and Waggoner voting yes.**

Meeting adjourned at approximately 12:00 p.m.

ATTEST:

Lynn Butterworth  
County Clerk

Lynward Lindsey  
Chairman



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## Called Meeting

### Minutes

**Friday, September 29, 2017 ♦ 9:00 AM**

*Putnam County Administration Building – Room 204*

The Putnam Development Authority met on Friday, September 29, 2017 at approximately 9:00 AM in the Putnam County Administration Building, 117 Putnam Drive, Room 204, Eatonton, Georgia

#### *PRESENT*

Chairman Lynward Lindsey  
Member Joshua Daniel  
Member Bill Sharp  
Member Eugene Smith  
Member Ed Waggoner

#### *OTHERS PRESENT*

County Clerk Lynn Butterworth

#### **Opening**

1. Call to Order

Chairman Lindsey called the meeting to order at approximately 9:00 a.m. (Copy of agenda made a part of the minutes.)

#### **Executive Session**

2. Motion to Enter Executive Session as Allowed by O.C.G.A. 50-14-4, if Necessary, for Personnel, Litigation or Real Estate

**Motion made by Member Sharp, seconded by Member Waggoner, to enter Executive Session as allowed by O.C.G.A. 50-14-4 for Personnel. Motion carried with Members Daniel, Sharp, Smith, and Waggoner voting yes.**

Meeting closed at approximately 9:01 a.m.

3. Motion to Reopen Meeting and Execute Affidavit Concerning the Subject Matter of the Closed Portion of the Meeting

**Motion made by Member Sharp, seconded by Member Smith, to reopen the meeting and execute the affidavit concerning the subject matter of the closed portion of the meeting. Motion carried with Members Daniel, Sharp, Smith, and Waggoner voting yes. (Copy of affidavit made a part of the minutes.)**

Meeting reopened at approximately 9:55 a.m.

4. Action, if any, Resulting from the Executive Session  
No action taken.

**Closing**

5. Adjournment

**Motion made by Member Sharp, seconded by Member Smith, to adjourn the meeting. Motion carried with Members Daniel, Sharp, Smith, and Waggoner voting yes.**

Meeting adjourned at approximately 9:59 a.m.

ATTEST:

Lynn Butterworth  
County Clerk

Lynward Lindsey  
Chairman



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The draft minutes of the September 18, 2017 and September 29, 2017 Executive Sessions are available for Board Member review in the Clerk's office.



**Backup material for agenda item:**

3. Approval of Financials - September 2017



Putnam County, GA

# Income Statement 10

## Account Summary

For Fiscal: 2017 Period Ending: 09/30/2017

		Original Total Budget	Current Total Budget	MTD Activity	YTD Activity	Budget Remaining
<b>Fund: 101 - GENERAL FUND</b>						
<b>Expense</b>						
<a href="#">101-75201-511100</a>	Full-time Staff	64800	64800	4985.24	64808.12	-8.12
<a href="#">101-75201-512101</a>	Insurance Benefits	6641	6641	623.58	6862.56	-221.56
<a href="#">101-75201-512201</a>	Social Security	4958	4958	378.3	4920.32	37.68
<a href="#">101-75201-512401</a>	Retirement Contributions	5940	6845	0	6845	0
<a href="#">101-75201-512701</a>	Workers Compensation	220	212	0	212	0
<a href="#">101-75201-512901</a>	Payroll Accrual	1800	1800	0	0	1800
<a href="#">101-75201-521206</a>	Accounting/Auditing	6500	6500	100	3400	3100
<a href="#">101-75201-521209</a>	Legal Services	15000	56795	1301.36	62600.58	-5805.58
<a href="#">101-75201-521220</a>	Professional Services	23000	23000	14350	15900	7100
<a href="#">101-75201-521301</a>	Computer Services	2200	2200	66.75	2068.81	131.19
<a href="#">101-75201-522201</a>	Building & Ground Services	0	0	800	800	-800
<a href="#">101-75201-522205</a>	Equipment Services	350	350	42.78	274.1	75.9
<a href="#">101-75201-522321</a>	Rental Expense	350	350	0	0	350
<a href="#">101-75201-523101</a>	General Insurance	6500	6500	0	5854	646
<a href="#">101-75201-523201</a>	Telecommunications	1080	1080	113.34	1074.53	5.47
<a href="#">101-75201-523215</a>	Postage	100	100	0	52.48	47.52
<a href="#">101-75201-523301</a>	Advertising	1500	1500	2200	3250	-1750
<a href="#">101-75201-523401</a>	Printing & Binding	500	500	0	11.75	488.25
<a href="#">101-75201-523501</a>	Travel	6400	6400	0	1467.94	4932.06
<a href="#">101-75201-523601</a>	Dues & Fees	2870	12594	0	11328.89	1265.11
<a href="#">101-75201-523701</a>	Education	2000	2000	0	745	1255
<a href="#">101-75201-523920</a>	Miscellaneous Services	0	19238	0	18487.5	750.5
<a href="#">101-75201-531101</a>	Office & General Supplies	550	550	0	264.39	285.61
<a href="#">101-75201-531110</a>	Building & Ground Supplies	5000	4950	0	-130.69	5080.69
<a href="#">101-75201-531231</a>	Electricity	550	550	42.98	503.06	46.94
<a href="#">101-75201-531301</a>	Meals For Special Events	1500	1500	0	980.27	519.73
<a href="#">101-75201-531401</a>	Books & Periodicals	50	50	0	35	15
<a href="#">101-75201-531601</a>	Small Equipment	250	300	0	375.75	-75.75
	<b>Expense Total:</b>	<b>160609</b>	<b>232263</b>	<b>25004.33</b>	<b>212991.36</b>	<b>19,271.64</b>
	<b>Fund: 101 - GENERAL FUND Total:</b>	<b>160609</b>	<b>232263</b>	<b>25004.33</b>	<b>212991.36</b>	<b>19,271.64</b>
	<b>Total Surplus (Deficit):</b>	<b>-160609</b>	<b>-232263</b>	<b>-25004.33</b>	<b>-212991.36</b>	<b>-19,271.64</b>

## Putnam Development Authority

## Balance Sheet

As of September 30, 2017

	<u>Sep 30, 17</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
10001 · Checking-FMB	180,764.64
10050 · One Georgia Funds	50.00
10300 · Certificate of Deposit 42072	107,522.65
10600 · Certificate of Deposit-24251	81,746.80
<b>Total Checking/Savings</b>	<u>370,084.09</u>
<b>Other Current Assets</b>	
11700 · CIP	25,357.50
12007 · Prepaid Insurance	3,896.00
<b>Total Other Current Assets</b>	<u>29,253.50</u>
<b>Total Current Assets</b>	<u>399,337.59</u>
<b>Fixed Assets</b>	
11100 · 10 ac. N. Park	200,000.00
11200 · 5 ac. N. Park	100,000.00
11250 · Building-Tech College	1,000,000.00
11300 · Tech. College Property	455,962.60
11350 · Building	660,561.00
11355 · Rock Eagle Rech. Accum Deprecia	-62,386.40
11400 · Mach & Equip (Haband)	350,000.00
11500 · 142 Ac. Indust Blvd	300,000.00
11600 · 130 Ac. RE Tech. Park	1,029,600.00
<b>Total Fixed Assets</b>	<u>4,033,737.20</u>
<b>Other Assets</b>	
12001 · Note Receivable-Lease Purch Aar	-36,238.89
12005 · Note Rec-Aaron	330,083.48
<b>Total Other Assets</b>	<u>293,844.59</u>
<b>TOTAL ASSETS</b>	<b><u><u>4,726,919.38</u></u></b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
11360 · Accum Depr-Building	352,083.00
11420 · Accum Depr-Mach & Equip	350,000.00
18050 · Accrued Payroll	667.00
<b>Total Other Current Liabilities</b>	<u>702,750.00</u>
<b>Total Current Liabilities</b>	<u>702,750.00</u>
<b>Total Liabilities</b>	<u>702,750.00</u>
<b>Equity</b>	
30000 · Opening Balance Equity	3,367,924.20
32000 · Unrestricted Net Assets	634,460.89
Net Income	21,784.29
<b>Total Equity</b>	<u>4,024,169.38</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u><u>4,726,919.38</u></u></b>

**Putnam Development Authority**  
**Reconciliation Detail**  
**10001 · Checking-FMB, Period Ending 09/27/2017**

Type	Date	Num	Name	Clr	Amount	Balance
<b>Beginning Balance</b>						177,912.03
<b>Cleared Transactions</b>						
<b>Deposits and Credits - 2 items</b>						
Deposit	09/07/2017			X	2,698.61	2,698.61
Deposit	09/26/2017			X	154.00	2,852.61
Total Deposits and Credits					2,852.61	2,852.61
Total Cleared Transactions					2,852.61	2,852.61
Cleared Balance					2,852.61	180,764.64
Register Balance as of 09/27/2017					2,852.61	180,764.64
<b>Ending Balance</b>					<b>2,852.61</b>	<b>180,764.64</b>

**Putnam Development Authority**  
**Deposit Detail**  
September 2017

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<u>Type</u>	<u>Num</u>	<u>Date</u>	<u>Name</u>	<u>Account</u>	<u>Amount</u>
<b>Deposit</b>		<b>09/07/2017</b>		<b>10001 · Checking-FMB</b>	<b>2,698.61</b>
				12001 · Note Receivable-Lease Purch ...	-1,674.96
				45000 · Interest	-1,023.65
TOTAL					-2,698.61
<b>Deposit</b>		<b>09/26/2017</b>		<b>10001 · Checking-FMB</b>	<b>154.00</b>
				62840 · Insurance	-154.00
TOTAL					-154.00

# Putnam Development Authority Reconciliation Detail

10050 · One Georgia Funds, Period Ending 09/17/2017

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Type	Date	Num	Name	Clr	Amount	Balance
<b>Beginning Balance</b>						50.00
Cleared Balance						50.00
Register Balance as of 09/17/2017						50.00
<b>Ending Balance</b>						<b>50.00</b>

**Putnam Development Authority**  
**Profit & Loss YTD Comparison**  
**September 2017**

	<u>Sep 17</u>	<u>Oct '16 - Sep 17</u>
<b>Income</b>		
<b>44500 · Grants</b>		
<b>44530 · Tri County</b>	0.00	7,211.00
<b>Total 44500 · Grants</b>	0.00	7,211.00
<b>45000 · Interest</b>	1,023.65	14,006.85
<b>46400 · Other Types of Income</b>		
<b>46430 · Miscellaneous Revenue</b>	0.00	600.00
<b>Total 46400 · Other Types of Income</b>	0.00	600.00
<b>Total Income</b>	1,023.65	21,817.85
<b>Expense</b>		
<b>62800 · Facilities and Equipment</b>		
<b>62840 · Insurance</b>	-154.00	-154.00
<b>Total 62800 · Facilities and Equipment</b>	-154.00	-154.00
<b>65100 · Other Types of Expenses</b>		
<b>65140 · Meals-PDA meetings, etc.</b>	0.00	131.56
<b>Total 65100 · Other Types of Expenses</b>	0.00	131.56
<b>66000 · Miscellaneous</b>	0.00	56.00
<b>Total Expense</b>	-154.00	33.56
<b>Net Income</b>	<b>1,177.65</b>	<b>21,784.29</b>

**Backup material for agenda item:**

4. Discuss 2018 Georgia Trend article/ad



## Area Spotlight: Your Community

Publication Date: To be determined (schedule it to be ideal for your area)  
[2018 available: Jan, Feb, Mar, Jul, Sep, Oct, Nov, Dec]

*Georgia Trend* focuses on economic development, job creation, and the success of the Georgia business community. Area spotlights are designed to showcase the big picture of counties around the state and are wonderful economic development tools for communities.

- Georgia Trend will assign a writer who will conduct interviews with members of the community and we will also assign a photographer. The writer starts on the story approximately three months prior to publication date.
- The Chamber and Economic Development Authority will receive extra copies of the Georgia Trend issue with their area spotlight for use in relocation and visitor packages. Additional extra copies of the magazine, as well as reprints may be purchased.
- The story on will be on the Georgia Trend website [www.georgiatrend.com](http://www.georgiatrend.com) indefinitely. A full digital version on-line which can be accessed by people locally, nationally and internationally.
- The advertising department will work closely with the EDA and Chamber to identify possible sponsors/ advertisers for the focus.
- An announcement in a newsletter and a gathering of potential advertisers enhances the advertising potential of the section and leads to a stronger showing and longer feature. Collaborative ads are also an option for sharing the ad cost and message.
- Georgia Trend has a goal of 2 to 3 pages of advertising support for the section. However, we can also publish a shorter “featurette” with 1 to 2 pages of advertising. Georgia Trend commits many resources to produce the story – writer, editor, photographer, art director – so advertising support is very important.
- Timing: It is helpful to avoid publishing a map or newcomer’s book the same time we are working on this feature as businesses often cannot advertise in more than one vehicle at the same time.

***Is this the year to shine the spotlight on your community?!***

For more information, contact Lane Henderson  
Advertising Account Manager, 770-510-8722 or [lane@georgiatrend.com](mailto:lane@georgiatrend.com)

**Backup material for agenda item:**

5. Discuss Rural Prosperity Summit



Program will feature: panel discussions and best practice conversations around rural economic development trends, talent and leadership, entrepreneurship, solutions to address poverty and housing issues in rural Georgia, rural healthcare, infrastructure requirements, and other topics of interest.

Attendance cost: \$125 for members of Georgia Chamber of Commerce and \$150 for non-members.

### DRAFT Agenda

**Wednesday 11/29/2017**

**Thursday 11/30/2017**

Time	Tifton Georgia UGA Conf Center	Tifton Georgia UGA Conf Center
8:00 - 9:00		Breakfast buffet
9:00 - 10:00		Chris Clark Update?
10:00 - 11:00		Rural Healthcare panel
11:00 - 12:00		Talent & Leadership panel
12:00 - 1:00		Break
1:00 - 2:00		Homegrown Entrepreneurs panel Moderator TBD
2:00 - 3:00		Lunch
3:00 - 4:00	Opening remarks Poverty/Auburn/Housing	Rural Industries Success & Challenges
4:00 - 5:00	Alternative Economic Dev Panel Inland ports Ag Tourism Moderator TBD	Keynote Address
5:00 - 7:00	Reception UGA Tifton Conf. Ctr	Adjourn

**Backup material for agenda item:**

10. Economic Development Director Report - October 2017

# Economic Development Director September Report

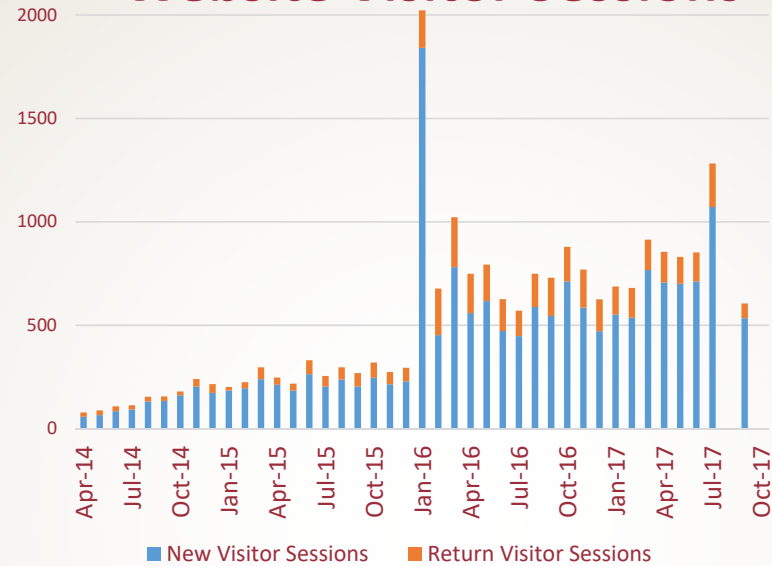
October 9, 2017



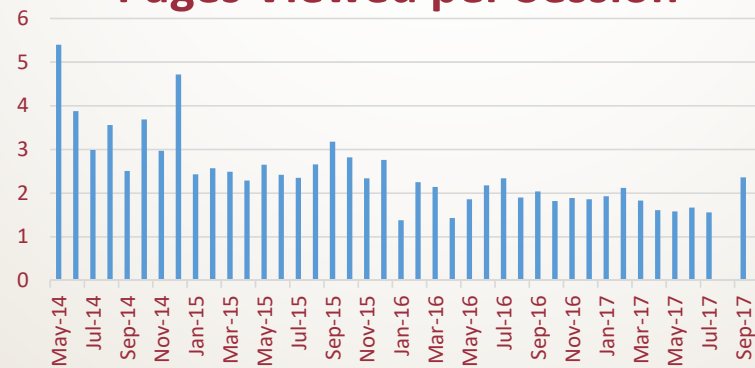
**Putnam Development Authority**

ideas. development.. growth...

## Website Visitor Sessions



## Pages Viewed per Session

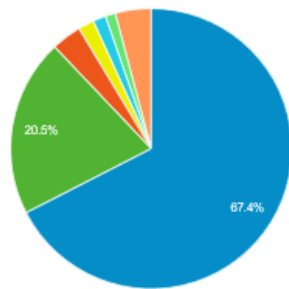


## September Summary

Sessions	605
Users	548
New Visitor Sessions	534
Return Visitor Sessions	71
% New Sessions	88.3%
Page views	1404
US Pages per session	2.36
US Avg Session Duration	1:18
US Bounce Rate	37.1%

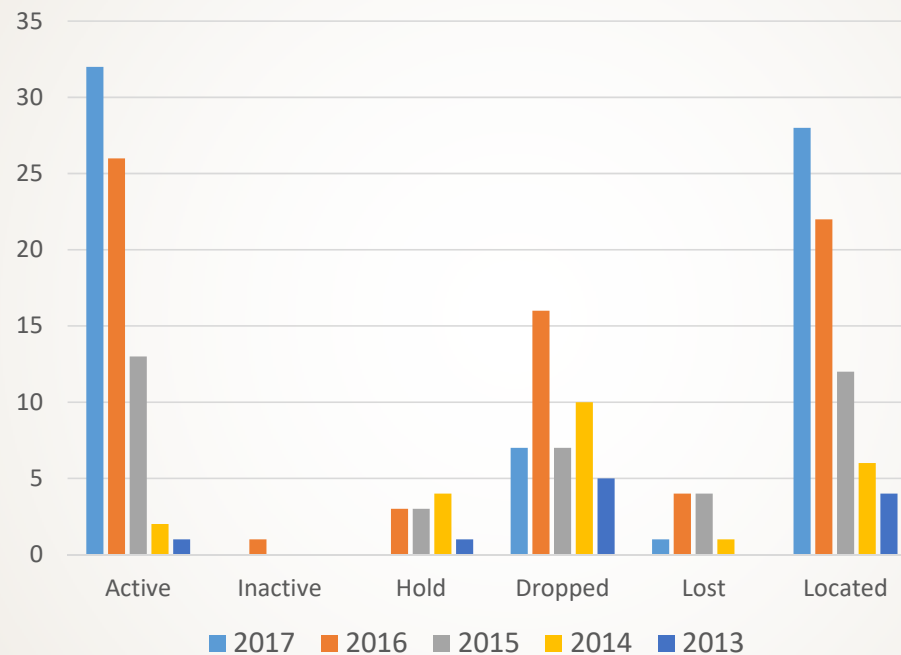
# Website Analytics

Sessions by Source



Source	Sessions	Page	Pageviews
google	408	/home page	247
(direct)	124	/index.php/2016/01/14/legacy-housing-ltd-now-hiring-employees-in-eatonton-ga/	107
yahoo	21	/index.php/employment-opportunities/	65
bing	11	/index.php/2017/08/01/eatonton-residents-on-hgtv-tiny-home-show/	62
m.facebook.com	9	/index.php/2017/08/24/cosmo-cabinets-leases-property-at-industrial-park/	56
eatonton.com	7	/index.php/2017/09/13/hr-and-the-hurricane/	49
facebook.com	6	/index.php/2016/03/30/free-range-tiny-homes-comes-to-eatonton-putnam-county/	35
business.eatonton.com	3	/index.php/3078-2/	32
news.google.com	3	/index.php/2017/09/25/careerbuilder-reveals-7-trends-driving-u-s-job-growth-in-new-labor-market-study/	29
putnamcountyga.us	3	/index.php/2017/09/06/comprehensive-faqs-for-employers-on-hurricanes-and-other-workplace-disasters/	24

## Project Status

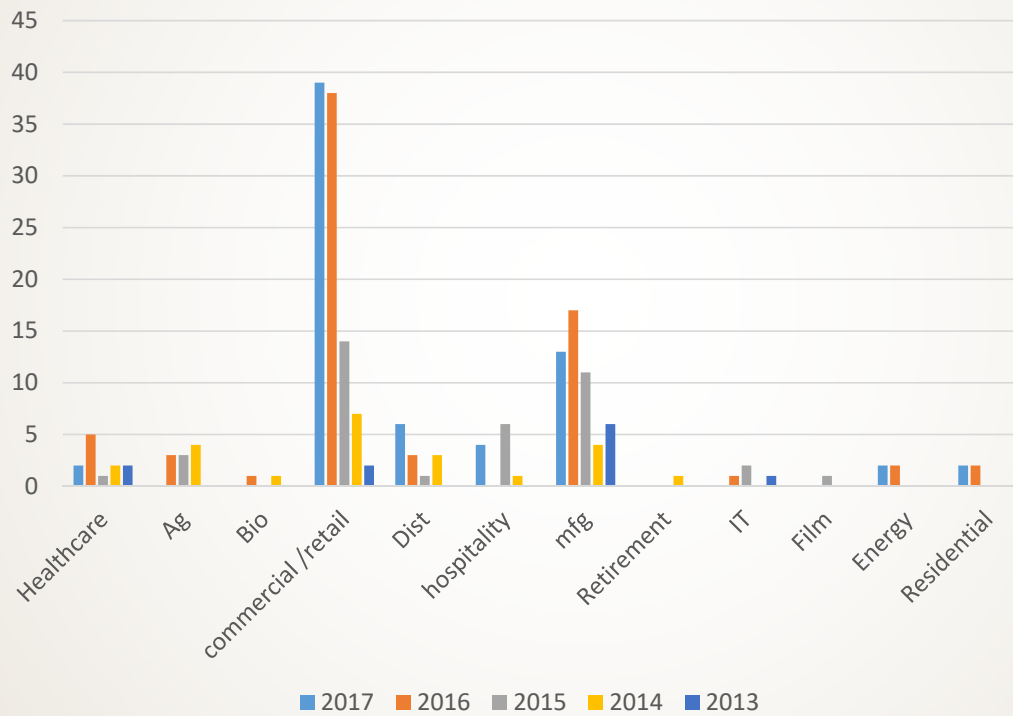


5 Projects Added

<b>Active</b>	<b>74</b>
<b>Inactive</b>	<b>1</b>
<b>Hold</b>	<b>11</b>
<b>Dropped</b>	<b>45</b>
<b>Lost</b>	<b>10</b>
<b>Located</b>	<b>72</b>
<b>Open Projects</b>	<b>86</b>
<b>TOTAL Projects</b>	<b>213</b>



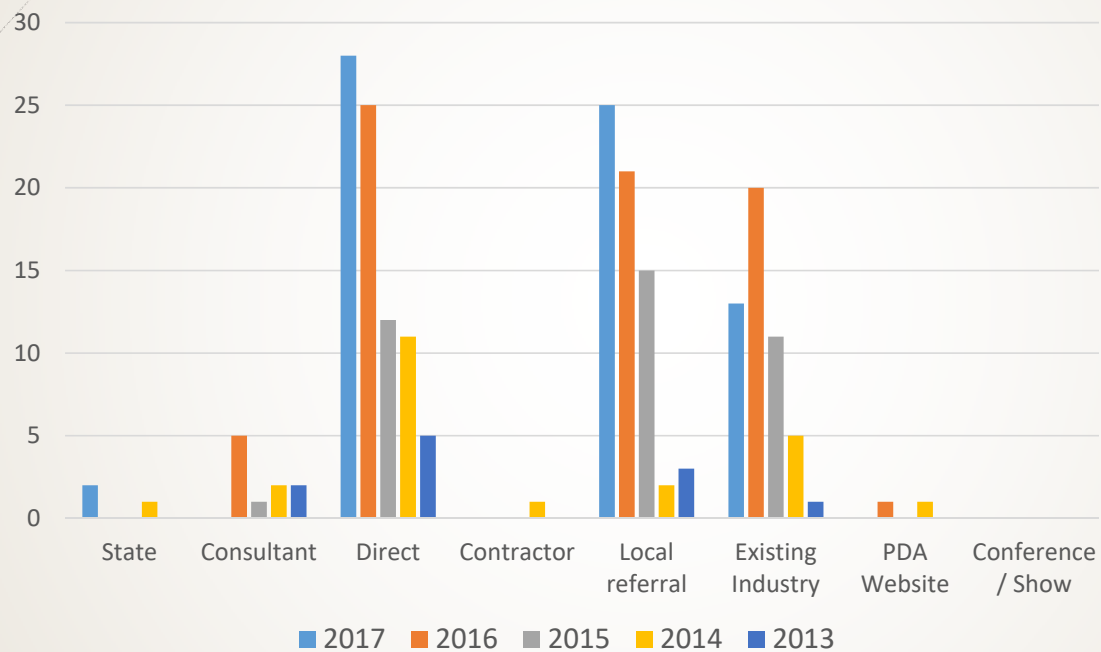
# Projects by Industry



Healthcare	12
Ag	10
Bio	2
Commercial /Retail	100
Dist	13
Hospitality	11
Mfg	51
Retirement	1
IT	4
Film	1
Energy	4
Residential	4
<b>Total</b>	<b>213</b>

New (1 Manufacturing, 4 Commercial/Retail)

## Project Source



State	3
Consultant	10
Direct	81
Contractor	1
Local referral	66
Existing Industry	50
PDA Website	2
<b>Total</b>	<b>213</b>

New (1 direct, 3 existing industry, 1 state)

Company Located  
Advanced Audiology & Hearing Care

Harmony Medical Center  
Dr. Kimberly Hoffman



# Company Located

## Brooks Automotive Repair Clinic

621a New Phoenix Road





## Company Expanded Oconee Sand and Gravel

Built new warehouse at 113 Lake Man Road  
Currently have 35 FTE



## Company Expanded Gutter Solutions

Expanded warehouse space at 113 Lake Man Road  
Currently have 16 FTE





# Company Expanded The Meat Shed

Added retail location  
646 Old Phoenix Rd



## Business & Industry: 18 Company Contacts, 200 YTD

Name		Company	Topic
Curt	Hodgeson	Legacy Housing	Company Update-FEMA contracts
Matt	Lyndsey	Aalto Scientific	discuss expansion project-12,000SF
Umaesh	Khaitan	Cosmo Cabinets	site visit
Tom	Boyda	Cosmo Cabinets	site visit
Kristi	St Pierre	Legacy Housing	job tax credits
Stew	Aaron	Aaron & Assoc	discuss project
Umaesh	Khaitan	Cosmo Cabinets	discuss project
Janet	White	JMA Placement	discuss new customers
Jerome	Arnold	Lake Oconee Antique & Flea Market	discussed new building
Brad	Ashurst	Lake Oconee Rental	Company Update
Jennifer	Rainey	Harmony Crossing	discuss available retail/medical spaces
Lowell	White	Harmony Crossing	Discussed phase 2 medical building expansion
John	Manske	Thomason & Assoc	discuss project
Kathy	Query	Kathy Query	discuss project
Tony	Greene	Georgia Dept. of Economic Development	discuss project
Charles	Stallworth	Georgia Power	discuss project
William	Lipham	William Lipham	discuss project
Chris	Geeslin	LableSource	discuss project





## Social Media

- ▶ 245 Likes on Facebook
- ▶ 41 Followers on Linked-In



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## Events Attended

Sep 20-22 GEDA Annual Meeting @ Savannah Hyatt



# #1 Takeaway:

## Reasons Companies Invest in a Community:

- Ease of Doing Business
- Political Stability
- Risk Diversification
- Market Size & Access
- Workforce Talent
- Nexus of Innovation
- Abundant Resources
- Access to Capital

## Ways Communities Need to Prepare for Investment:

- Certified Sites & Industry Parks
- Workforce Training
- Effective Communication
- Local Leadership & Support
- Effective Incentives
- Strategic Planning
- Transport Byways
- Industry Clusters



## #2 Takeaway:

### Prosperity Strategies for Communities:

- **Job Creation:**
  - Improving the Business Climate
  - Economic Engines & Target Industries
  - Small Business
  - Redevelopment
  - Tourism & Creative
  
- **Quality of Life Improvement:**
  - Infrastructure
  - Talent Development
  - Housing & Poverty
  - Amenities
  - Healthcare
  - Inclusiveness



## #3 Takeaway:



**Economic Development Partnerships** foster relationships between local school districts and community stakeholders to provide increased opportunities for students while supporting economic development.

- Better aligns and connects the economic development, education, and business community
- Increases applied learning opportunities for students
- Increases community collaboration



## Upcoming Events

- Oct 12 MGRC Annual Meeting
- Oct 16 GEDA Luncheon - Site Selection Consultants' Panel
- Oct 25 Cosmo Cabinets Job Fair
- Oct 31 Eatonton Chamber Legislative Breakfast
- Nov 3 LOADA Meeting
- Nov 4 LOABA Meeting



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## Cosmo Cabinets Job Fair

Wednesday, October 25<sup>th</sup>

County Administration Building

3:00pm–7:00pm



**COSMO**  
CABINETS